Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of June 30, 2004 ¹

GROUP MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
Group ² Members	End of Quarter														
Aetna Health Inc.	220	40	320	0	1,917	92	862	309	3,026	0	1,054	497	934	1,398	10,669
CIGNA HealthCare of Massachusetts, Inc. ³	125	37	216	0	598	183	1,235	331	1,341	0	478	365	205	10,746	15,860
ConnectiCare of Massachusetts, Inc.	2	32	0	0	3	270	7,282	1,795	2	0	1	0	0	83	9,470
Fallon Community Health Plan, Inc.	114	5	838	2	4,630	733	711	173	13,252	0	1,968	799	669	101,705	125,599
Great-West Healthcare of Massachusetts, Inc.4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Harvard Pilgrim Health Care, Inc.	23,610	670	39,187	3,113	45,859	722	2,091	1,147	127,743	10	73,291	49,905	63,215	40,104	470,667
Health New England, Inc.	5	10,059	2	1	2	6,211	32,365	14,277	9	0	2	11	3	325	63,272
HMO Blue ⁵	26,203	17,987	56,976	252	88,831	7,957	36,683	14,181	160,661	475	73,209	59,070	40,640	73,780	656,905
Neighborhood Health Plan, Inc.	72	57	1,021	3	2,554	31	67	35	4,554	0	2,767	1,923	12,353	391	25,828
Tufts Associated HMO, Inc. ⁶	8,572	2,105	22,191	0	58,350	3,919	10,358	6,890	126,065	1	49,365	37,016	34,097	51,795	410,724
UnitedHealthcare of New England, Inc.	36	0	1,204	0	18	0	6	2	125	0	78	67	33	157	1,726
Total Group Members	58,959	30,992	121,955	3,371	202,762	20,118	91,660	39,140	436,778	486	202,213	149,653	152,149	280,484	1,790,720

¹ Information reported by HMOs as of the end of the second quarter of 2004 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all commercial group members as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0."

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin non-renewing business as of December 1, 2004.

⁴ One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003.

⁵ A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

⁶ Doing business as Tufts Associated Health Plan and as Tufts Health Plan.